

Incoterms @ 2020 Clauses	Definition / place of delivery	Transfer of risk Seller to buyer	Transfer of cost Seller to buyer	Transport contract main run	Export clearance / customer	Import clearance / customs	Transport insurance
<b>Clauses for all types of transport</b>							
<b>EXW (ex works)</b>	ex works / ...named place of delivery (incl. warehouses etc.) Goods are ready for collection.	Place of delivery	Place of delivery	Buyer	Buyer	Buyer	No obligation
<b>FCA (free carrier)</b>	Free carrier / ...named place of delivery. Handoff to 1st carrier. Buyer is organizing the main transport route.	Place of delivery	Place of delivery	Buyer	Seller	Buyer	No obligation
<b>CPT (carriage paid to)</b>	Carriage paid / ...named place of destination Place of handoff to the 1st carrier. Seller is organizing the main transport route.	place of delivery (handoff to the 1st carrier)	Place of delivery	Seller	Seller	Buyer	No obligation
<b>CIP (carriage and insurance paid to)</b>	Carriage paid, insured / ...named place of destination. Place of handoff to the 1st carrier. Seller is organizing the main transport route.	place of delivery (handoff to the 1st carrier)	Place of delivery	Seller	Seller	Buyer	Seller. minimum coverage: purchasing price + 10% (on the basis of ICC-A [all risks])
<b>DPU (delivered place unloaded)</b>	delivered to named place of destination; unloaded. Seller is organizing the main transport route.	Terminal / place of destination (goods are ready to unload)	Terminal / place of destination (goods are ready to unload)	Seller	Seller	Buyer	No obligation
<b>DAP (delivered at place)</b>	delivered to named place of destination; ready to unload Seller is organizing the main transport route.	place of destination (goods are ready to unload)	place of destination (goods are ready to unload)	Seller	Seller	Buyer	No obligation
<b>DDP (delivered duty paid)</b>	delivered, duty paid / ...named place of destination; ready to unload Seller is organizing the main transport route.	place of destination (goods are ready to unload)	place of destination (goods are ready to unload)	Seller	Seller	Seller	No obligation
<b>Clauses for transportation by sea and inland waters</b>							
<b>FAS (free alongside ship)</b>	Free alongside ship / ...named port of shipment. Buyer is organizing the main transport route.	port of shipment	port of shipment	Buyer	Seller	Buyer	No obligation
<b>FOB (free on board)</b>	Free on board / ...named port of shipment. Buyer is organizing the main transport route.	on-board-delivery	on-board-delivery	Buyer	Seller	Buyer	No obligation
<b>CFR (cost and freight)</b>	Cost and freight / ...named port of destination. The goods will go on board. The seller is organizing the main transport route.	on-board-delivery	port of destination	Seller	Seller	Buyer	No obligation
<b>CIF (cost, insurance and freight)</b>	Cost, insurance & freight / ...named port of destination. The goods will go on board. Seller is organizing the main transport route.	on-board-delivery	port of shipment	Seller	Seller	Buyer	Seller. minimum coverage: purchasing price + 10% (on the basis of ICC-C [defined events of damage])