








































































































































































Incoterms-Klausel		Seller	Carrier	Border	Harbour	Harbour	Customs	Buyer
								
Clauses for all types of transport	<b>EXW</b> ex works named place of delivery	 	 	 	 	 	 	 
	<b>FCA</b> free carrier named place of delivery	 	 	 	 	 	 	 
	<b>CPT</b> carriage paid to named place of destination	 	 	 	 	 	 	 
	<b>CIP</b> carriage and insurance paid to named place of destination	 	 	 	 	 	 	 
	<b>DAP</b> delivered at place named place of destination	 	 	 	 	 	 	 
	<b>DPU</b> delivered place unloaded named place of destination, unloaded	 	 	 	 	 	 	 
	<b>DDP</b> named place of destination	 	 	 	 	 	 	 
Clauses for transportation by sea and inland waters	<b>FAS</b> free alongside ship	 	 	 	 	 	 	 
	<b>FOB</b> free on board	 	 	 	 	 	 	 
	<b>CFR</b> cost and freight	 	 	 	 	 	 	 
	<b>CIF</b> cost, insurance and freight	 	 	 	 	 	 	 

-  risk assumption of the seller
-  risk assumption of the buyer
-  obligation of cost-bearing by seller
-  obligation of cost-bearing by buyer
-  obligation to insure by seller - please pay attention to the insurance clauses
-  asko-recommendation

For exact details, please refer to the Incoterms-clauses of the ICC. In case of doubt, their wording shall prevail.